

**Desert Breezes Resort Association
2019 Budget**

Acct #	Acct Name	2018 Budget	12 Mos Projected	Variance 2018 Budget Vs 12 Mos. Projected	2019 Budget
INCOME					
4005-00-00	Assessment Revenue	2,644,237.27	2,643,656.30	(580.97)	2,780,504.66
4100-00-00	Interest Income - Operating Fund	3,788.34	10,000.00	6,211.66	10,000.00
4202-00-00	Late Fee Income	22,500.00	18,505.00	(3,995.00)	19,463.53
4200-00-00	Rental Income	380,573.22	387,583.00	7,009.78	395,334.00
4201-00-00	Split Week Revenue	210.00	210.00	-	210.00
4203-00-00	Upgrade Revenue	11,500.00	12,000.00	500.00	12,000.00
4204-00-00	Cleaning Revenue	3,600.00	4,300.00	700.00	4,300.00
4205-00-00	Resort Fee	60,891.72	60,075.37	(816.35)	61,276.77
4206-00-00	Golf Revenue	9,302.00	9,000.00	(302.00)	2,000.00
4207-00-00	Breezes Time Revenue	15,000.00	13,830.00	(1,170.00)	14,380.00
4208-00-00	Bonus Time Revenue	63,000.00	71,500.00	8,500.00	72,930.00
4251-00-00	Maintenance Fees - New sales	69,992.00	9,000.00	(60,992.00)	9,000.00
4280-00-00	Other - Miscellaneous	1,199.67	2,000.00	800.33	2,000.00
	Total Income	3,285,794.22	3,241,659.67	(44,134.55)	3,383,398.97
Front Desk					
6105-10-00	Salaries	159,038.59	156,000.00	(3,038.59)	170,994.30
6150-10-00	Group Insurance	36,750.00	32,760.00	(3,990.00)	35,908.80
6152-10-00	Worker's Compensation	27,036.56	28,080.00	1,043.44	30,778.97
6160-10-00	Payroll Taxes	15,903.86	15,600.00	(303.86)	17,099.43
6151-10-00	401K	1,700.00	2,472.00	772.00	2,735.91
6825-10-00	Office Supplies	8,100.00	7,000.00	(1,100.00)	7,000.00
6507-10-00	Hospitality	14,000.00	12,500.00	(1,500.00)	12,500.00
6508-10-00	Recreation Equipment	500.00	1,103.62	603.62	500.00
6510-10-00	Medical Supplies	1,200.00	2,790.00	1,590.00	2,480.04
8285-10-00	Uniforms	4,026.00	3,500.00	(526.00)	4,000.00
8246-20-00	Night Answering Service	2,400.00	4,575.00	2,175.00	5,832.00
8200-10-00	Security Monitoring Fee	3,169.32	3,169.32	-	3,169.32
6840-20-00	Office Equipment	3,569.56	5,950.00	2,380.44	4,350.00
7035-20-00	Computer Repair & Support	-	-	-	-
	Total Front Desk	277,393.89	275,499.94	(1,893.95)	297,348.78
Housekeeping					
6501-11-00	Contract Services - Common Areas	104,308.80	103,520.00	(788.80)	113,696.64
6505-11-00	Contract Services - Housekeeping	508,856.00	443,500.00	(65,356.00)	495,000.00
6525-11-00	Cleaning Supplies	13,500.00	13,500.00	-	13,500.00
6530-11-00	Carpet Cleaning Service (Jani-King)	40,000.00	40,000.00	-	40,000.00
6535-11-00	Linen and Towel Replacement	15,600.00	15,600.00	-	15,600.00
6540-11-00	Owner/Guest Supplies	34,000.00	33,400.00	(600.00)	34,000.00
6554-11-00	Laundry Expenses	14,400.00	8,500.00	(5,900.00)	8,500.00
6555-11-00	Water Softener	1,386.00	1,567.72	181.72	1,482.00
6826-11-00	Kitchen Packages/Small Appliance	8,000.00	10,000.00	2,000.00	10,000.00
8285-11-00	Uniforms	-	-	-	-
	Total Housekeeping	740,050.80	669,587.72	(70,463.08)	731,778.64
Repairs & Maintenance					
6105-12-00	Salaries	208,219.86	194,200.00	(14,019.86)	210,303.81
6150-12-00	Group Insurance	41,643.97	27,188.00	(14,455.97)	31,545.57
6152-12-00	Worker's Compensation	35,396.91	34,956.00	(440.91)	37,854.69
6160-12-00	Payroll Taxes	18,739.79	18,449.00	(290.79)	19,978.86
6151-12-00	401K	4,500.00	2,913.00	(1,587.00)	3,785.47
6567-12-00	Buildings - Maintenance & Repairs	33,000.00	32,500.00	(500.00)	33,000.00

**Desert Breezes Resort Association
2019 Budget**

Acct #	Acct Name	2018 Budget	12 Mos Projected	Variance 2018 Budget Vs 12 Mos. Projected	2019 Budget
6600-12-00	Appliance Repair	2,500.00	289.65	(2,210.35)	-
6645-12-00	HVAC	12,000.00	12,000.00	-	12,000.00
6655-12-00	Lighting	3,500.00	3,500.00	-	3,500.00
6665-12-00	Maintenance Supplies	10,000.00	10,000.00	-	10,000.00
6690-12-00	Pest Control	8,916.00	6,330.00	(2,586.00)	5,280.00
6710-12-00	Pool Repairs and Supplies	18,000.00	19,800.00	1,800.00	23,500.00
6715-12-00	Landscape Contract Maintenance	78,000.00	78,000.00	-	79,800.00
6716-12-00	Lakes Contract Maintenance	5,820.00	7,280.00	1,460.00	5,820.00
6815-12-00	Fire Protection	310.00	351.00	41.00	351.00
6821-12-00	Grounds Repairs & Supplies	10,500.00	23,500.00	13,000.00	12,000.00
6822-12-00	Lakes Repairs & Supplies	-	-	-	-
6823-12-00	Laundry Maintenance & Repairs	1,500.00	42.29	(1,457.71)	-
7005-12-00	Vehicle/Golf Carts Maint & Repairs	2,500.00	5,500.00	3,000.00	4,500.00
8285-12-00	Uniforms	5,725.00	7,023.63	1,298.63	7,073.80
	Total Repairs and Maintenance	500,771.52	483,822.57	(16,948.95)	500,293.19
Utilities					
6605-14-00	Cable	15,828.00	14,348.31	(1,479.69)	14,821.56
6700-14-00	Trash	9,988.00	9,840.16	(147.84)	9,954.96
6900-14-00	Electric	150,000.00	151,500.00	1,500.00	152,000.00
6905-14-00	Gas	44,000.00	39,500.00	(4,500.00)	40,500.00
6910-14-00	Water/Sewer	48,000.00	62,000.00	14,000.00	62,000.00
7080-20-00	Dedicated Service Line (DSL)	6,000.00	1,400.08	(4,599.92)	1,499.76
8245-14-00	Telephone	13,000.00	11,635.00	(1,365.00)	12,600.64
	Total Utilities	286,816.00	290,223.55	3,407.55	293,376.92
General & Administration					
6120-20-00	Salaries	77,254.94	76,900.00	(354.94)	80,341.25
6150-20-00	Group Insurance	14,000.00	6,921.00	(7,079.00)	7,230.71
6152-20-00	Workers Compensation	14,678.44	14,149.60	(528.84)	14,782.79
6160-20-00	Payroll Taxes-General Manager	6,952.94	6,536.50	(416.44)	6,829.01
6151-20-00	401K	2,250.00	2,307.00	57.00	2,410.24
6200-20-00	Bonus	10,000.00	7,500.00	(2,500.00)	10,000.00
7000-20-00	Audit and Tax	6,900.00	6,900.00	-	6,900.00
7015-20-00	Bank & Charge Card Fees	44,500.00	46,264.00	1,764.00	48,658.83
7070-20-00	Foreclosure/Lien Expense	1,000.00	7,500.00	6,500.00	1,000.00
7075-20-00	Insurance	85,498.92	95,000.00	9,501.08	96,592.00
7086-20-00	Legal	1,000.00	4,782.00	3,782.00	1,000.00
7088-20-00	License & Fees	2,326.00	5,361.00	3,035.00	2,554.00
7090-20-00	Permits - Pool & Spa	4,620.00	4,788.00	168.00	4,884.00
7025-20-00	Assessment Bad Debt	449,520.34	485,904.00	36,383.66	528,295.89
8100-20-00	Management Services	227,304.00	227,304.00	-	231,852.00
8120-20-00	Travel/Meetings - GM	3,900.00	2,851.23	(1,048.77)	1,500.00
8121-20-00	Web Administration	1,200.00	1,200.00	-	1,200.00
8122-20-00	Board of Directors	7,500.00	6,800.00	(700.00)	6,000.00
8123-20-00	Employee & Community Relations	4,250.00	4,200.00	(50.00)	5,600.00
8124-20-00	Training/Recruitment	1,200.00	4,275.00	3,075.00	2,100.00
8125-20-00	WIFI Expense	3,540.00	3,540.00	-	3,540.00
8130-20-00	Miscellaneous Expense	1,500.00	600.00	(900.00)	1,000.00
8145-20-00	Postage	9,971.00	11,350.00	1,379.00	11,500.00
8150-20-00	Printing	10,200.00	8,000.00	(2,200.00)	8,500.00
8160-20-00	Reserve study	1,740.00	1,772.00	32.00	1,740.00
8165-20-00	Personal/Real Property Taxes	37,005.00	41,500.00	4,495.00	41,500.00
8300-20-00	Master Association Dues	107,992.20	107,992.20	-	107,992.20
8307-20-00	Golf Membership	7,906.70	7,815.00	(91.70)	600.00
8500-20-00	Federal Income Tax	23,000.00	13,000.00	(10,000.00)	13,000.00
8510-20-00	State Income Tax	6,500.00	4,025.00	(2,475.00)	4,025.00
8550-20-01	Replacement Fund	305,551.52	305,551.52	-	307,473.52
	Total General and Administration	1,480,762.00	1,522,589.05	41,827.05	1,560,601.43
	Total Operating Expenses	3,285,794.22	3,241,722.83	(44,071.39)	3,383,398.97
	Net Surplus (Deficit)	0.00	(63.16)	(63.17)	(0.00)